

Message Text

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51

ACTION ARA-20

INFO OCT-01 ISO-00 AID-20 CEA-02 CIAE-00 CIEP-02 COME-00

DODE-00 EB-11 FEA-02 FPC-01 H-03 INR-10 INT-08 L-03

NSAE-00 NSC-10 OMB-01 PM-07 RSC-01 SAM-01 SCI-06

SPC-03 SS-20 STR-08 TRSE-00 PA-04 PRS-01 USIA-15

DRC-01 /161 W

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P 191600Z FEB 74

FM AMEMBASSY SAN SALVADOR

TO SECSTATE WASHDC PRIORITY 4753

INFO AMEMBASSY MEXICO PRIORITY

AMEMBASSY PANAMA

AMEMBASSY CARACAS

AMEMBASSY GUATEMALA

AMEMBASSY SAN JOSE

AMEMBASSY MANAGUA

AMEMBASSY TEGUCIGALPA

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E.O. 11652 - N/A

TAGS: PFOR, ES, US

SUBJECT: FONMIN CALLS FOR PRACTICAL APPROACH AT US/LA TALKS

1. FOREIGN MINISTER BORGONOVO DEPARTED FOR US/LA MEXICO TALKS FEBRUARY 16 FROM GUATEMALA ABOARD PANAMANIAN AIR FORCE PLANE WHICH CARRIED FON MIN OACK AND THE FON MINS OF THE FOUR OTHER CA COUNTRIES. ON LEAVING SAN SALVADOR, BORGONOVO TOLD PRESS THAT HE FAVORED A "MORE REALISTIC CONCEPTION" OF RELATIONS BETWEEN THE US AND LA. "WE SHOULD GET OUR FEET ON THE GROUND AND RECOGNIZE THE ATTITUDE OF SOME US SENATORS THAT SEEK CERTAIN ADVANTAGES FROM LATIN AMERICA." BORGONOVO DESCRIBED THE MEXICO MEETING AS AN EFFORT TO REACH AN AGREEMENT BETWEEN TWO BLOCS AND IN ANY SUCH AGREEMENT THERE MUST BE RECIPROCAL ADVANTAGE. BORGONOVO
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CONTENDED THAT AN IMPROVEMENT IN LA/US RELATIONS WILL NOT BE GAINED

BY LATIN DEMANDS ON THE US FOR ACROSS THE BOARD PREFERENTIAL TREATMENT UNLESS THE LATINS ARE PREPARED TO OFFER SOMETHING IN RETURN. THE FOREIGN MINISTER ALSO STATED THAT THE SALVADORAN DELEGATION TO THE MEXICO TALKS WILL INCLUDE SALVADORAN AMBASSADOR TO THE US AND OAS BETRAND BALINDO, SALVADORAN AMBASSADOR TO MEXICO GENERAL TORRES AND THEIR COUNSELOR OF EMBASSY IN WASHINGTON SALVADOR TRIGUEROS.

2. COMMENT: BORGONOVO'S RATHER PRAGMATIC APPROACH TO THE STATE OF US/LATIN RELATIONS REFLECTS IN PART HIS PERSONAL VIEWS STEMMING FROM HIS EXPERIENCE AS A SUCCESSFUL BUSINESSMAN. IT ALSO IS INDICATIVE OF THE GENERAL SALVADORAN THESIS THAT, RIGHT OR WRONG, ONE DOES NOT GET SOMETHING FOR NOTHING. WHILE BORONOVO DID NOT SPECIFY WHAT LA SHOULD OFFER, HIS COMMENT ABOUT STATEMENTS OF US SENATORS MAY REFER TO THOSE RECENTLY MADE CONCERNING THE AVAILABILITY TO THE US OF VENEZUELAN PETROLEUM.

MOSKOWITZ

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